

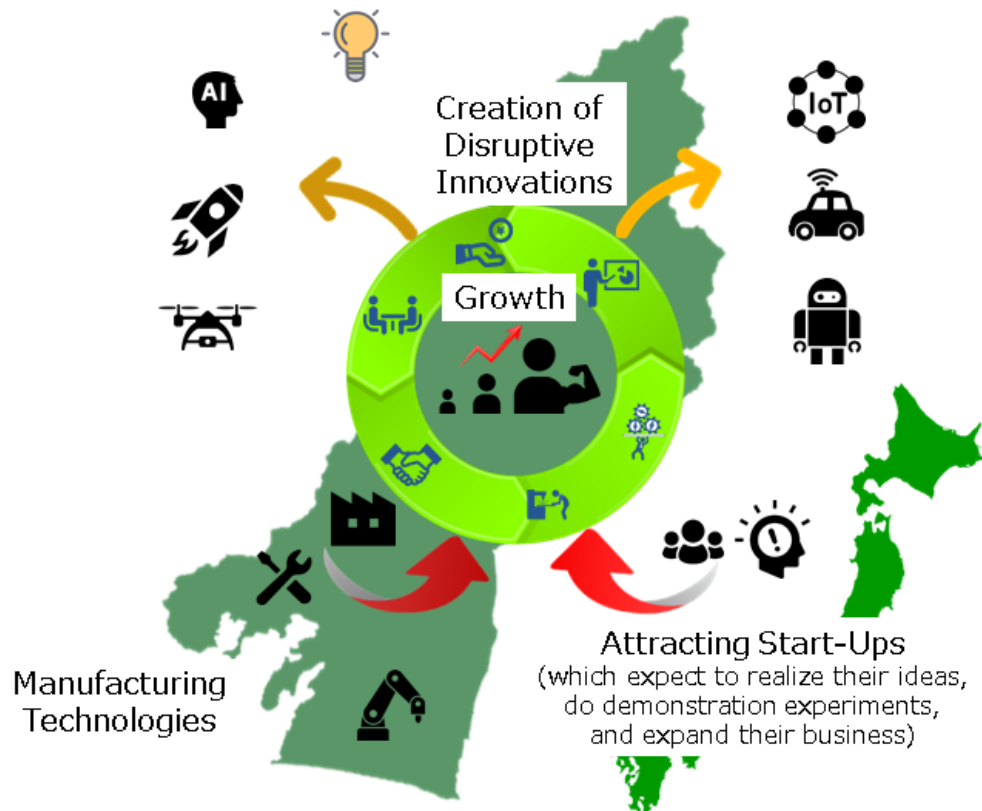
Summary of the Ecosystem Building Plan

1. Target and KPI

Vision

We combine start-up ideas with manufacturing technologies to create disruptive innovations for the sustainable development of the local economy.

In the future, we contribute to the advancement of Japan's economy by taking on the role of "Manufacturing Start-Up Hub" in the country and accelerating the growth of start-up businesses around the world through this ecosystem.



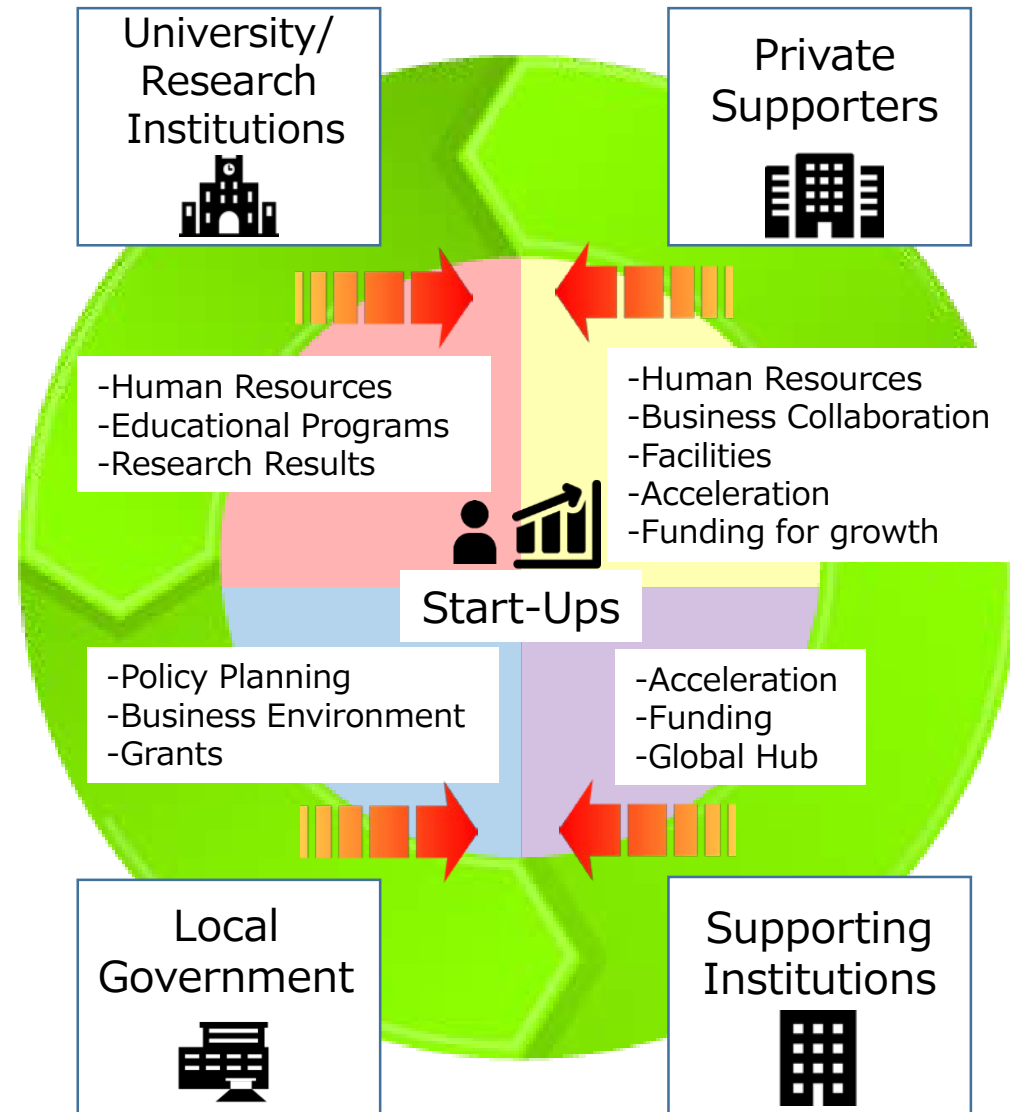
KPI 2020.4~2025.3

Founding	No. of Local Start-Ups' Founding
	10/year→ 30/year
Growth	No. of Events Held for Ecosystem Building
	102/year→ 300/year
	Total Amount of Funds Raised by Local Start-Ups
	1.1 billion yen/year→ 3 billion yen/year
Gathering	New Collaborations between Local Start-Ups and Universities/Corporations
	25/year→ 75/year
Gathering	No. of Start-Ups Expanding into Hamamatsu
	4/year→ 12/year

Summary of the Ecosystem Building Plan

2. Organizations and Roles of each organizations

ID	Organization	Field
1	Shizuoka University	University/ Research Institution
2	Hamamatsu University School of Medicine	
3	The Graduate School for the Creation of New Photonics Industries	
4	The Shizuoka Bank,Ltd	Supporting Institutions
5	Hamamatsu Iwata Shinkin Bank	
6	Hamamatsu Chamber of Commerce and Industry	
7	Hamamatsu Agency for Innovation	
8	Japan External Trade Organization Hamamatsu Trade Information Center	
9	Yamaha Corporation	Private Supporters
10	SUZUKI MOTOR CORPORATION	
11	Hamamatsu Photonics K.K	
12	SOMIC MANAGEMENT HOLDINGS INC.	
13	LinkWiz Incorporated	Start-Ups
14	Brookman Technology, Inc.	
15	Hamamatsu City	Local Government



Summary of the Ecosystem Building Plan

3. Leader of Ecosystem building

He attends local start-ups' meetings without fail !



Name	Suzuki Yasutomo	Entrepreneurial experience
Date of Birth	August 23, 1957	
Role	Mayor of Hamamatsu City	
Career	Born in Hamamatsu City, Shizuoka Prefecture, in 1957. After graduating from the Faculty of Law at Keio University in 1980, he enrolled at the Matsushita Institute of Government and Management (one semester) and graduated in 1985. He was <u>the CEO of Stella-Planning</u> before being elected as Member of the House of Representatives for two terms. During this time, he served as the director for the Committee for Economy, Trade, and Industry. In May 2007, he was elected Mayor of Hamamatsu City(currently on his fourth term) and was a recipient of the Manifesto Awards in 2008. Chair of the San-En-Nanshin Area Relationship Vision Progressive Conference (SENA).Vice-Chair of the Association of Mayors of Government-ordinance-designated Cities since December 2011.	